

شماره : ۵۲۲/۳۰۱۹۰۴۶

تاریخ : ۱۴۰۵/۰۶/۰۴

زمان : ۸:۱۲:۰

پیوست : دارد



۶۹۵۸۰۳۰۰

بسمه تعالی

جناب آقای دکتر آیتی

دستیار ویژه وزیر و مدیر کل محترم همکاری های بین الملل وزارت بهداشت، درمان و آموزش پزشکی

موضوع: آمادگی شرکت آلسا لب ایتالیا

با سلام و احترام؛

نامه شماره ۳۰۱۱۲۷۷ مورخ ۱۴۰۵ / ۵ / ۲۸ سفارت جمهوری اسلامی ایران در ایتالیا مبنی بر آمادگی شرکت آلسا لب (Alsa Lab S.r.l) ایتالیا فعال در حوزه محصولات آرایشی، بهداشتی، دارویی و مکمل های غذایی برای همکاری با شرکت های ایرانی در زمینه های مورد اشاره، برای آگاهی و انعکاس به شرکت های ذیربط به پیوست ایفاد می گردد. اعلام نتیجه موجب امتنان خواهد بود.

مجید صمدزاده صابر
مدیر کل دفتر دیپلماسی اقتصاد مقاومتی

رونوشت :

- جناب آقای سلیمانجاهی دبیر محترم سندیکای صاحبان صنایع داروهای انسانی ایران
- جناب آقای اختراعی رئیس محترم هیأت مدیره انجمن سازندگان تجهیزات صنعتی ایران
- جناب آقای دکتر کبریایی زاده رئیس محترم سندیکای تولیدکنندگان مکمل های غذایی و رژیمی

شماره : ۲۱۴۱/۳۰۱۱۲۷۷

تاریخ : ۱۴۰۵/۰۵/۲۸

زمان : ۱۷:۱۸:۴۰

پیوست : دارد



۶۹۵۸۰۳۰۰

بسمه تعالی

جناب آقای صمدزاده صابر

مدیرکل محترم دفتر دیپلماسی اقتصاد مقاومتی

موضوع: اعلام آمادگی شرکت آلسا لب ایتالیا برای همکاری در حوزه‌های محصولات دارویی، آرایشی بهداشتی

و مکمل‌ها

باسلام و احترام،

به آگاهی می‌رساند شرکت آلسا لب (Alsa Lab S.r.l) واقع در ناپل ایتالیا، فعال در حوزه محصولات آرایشی - بهداشتی، دارویی و مکمل‌های غذایی آمادگی خود را برای همکاری با شرکت‌های ایرانی اعلام نموده است. این شرکت دارای دو واحد تولیدی در جنوب ایتالیا و خدمات خود را از مرحله طراحی و فرمولاسیون تا بسته‌بندی، امور رگولاتوری، تولید و پشتیبانی صادرات ارائه می‌دهد.

به پیوست کاتالوگ این شرکت جهت بررسی و دستور اقدام مقتضی ارسال می‌گردد.

محمد رضا صبوری

سفیر جمهوری اسلامی ایران در رم



ALSA LAB
ITALIAN MANUFACTURING

One partner, many solutions

COMPANY OVERVIEW
ENGLISH VERSION

“

*The promptness in responding
to customer requests,
the ability to navigate
through international regulations,
and the rigor in to certified quality
shape our work
and our identity
every day.*

”



ALSA LAB
ITALIAN MANUFACTURING

One partner, many solutions

FOOD SUPPLEMENTS | COSMETICS | MEDICAL DEVICES | FSMPs



ABOUT US

Who we are

Alsa Lab is a leading **Italian CDMO** that develops and manufactures **cosmetics, supplements, foods for special medical purposes, and medical devices** on a contract basis for both the domestic and international markets.

Over the years, Alsa Lab has solidified its corporate identity, strictly adhering to its ethical and moral codes and consolidating in 2021 as a **Benefit Corporation**.

CORPORATE DNA

Our Values



RESPECT
& **Responsibility**



SAFETY
& **Honesty**



GROWTH
& **Collaboration**



RESEARCH
& **Innovation**

GOALS AND MILESTONES

Some Alsa Lab history

2011

Foundation of Alsa Lab in the Chiaiano district of Naples

2015

Construction of the first plant and production lines.

2021

Change of bylaws: Alsa Lab becomes a Benefit corporation.

2023

Implementation of production lines at the second facility.

2025

Adoption of new pharmaceutical forms and enhancement of the existing ones

2027

Completion of construction works for the third plant.

2029

Assessment of actions aimed at reducing the Carbon Footprint.



2013

The Research and Development laboratories are set up.

2019

The production capacity is doubled. Establishment of a new plant.

2022

Lancio del piano strategico quadriennale "Futura"

2024

Enhancement of production capabilities at the first and second plants.

2026

Reduction of environmental impact: installation of photovoltaic panels.

2028

Implementation of production lines at the third plant.

2030

Carbon Zero Objective: Implementation of best practices for reducing environmental impact.

CONTRACT MANUFACTURING & PRIVATE LABEL

Customized solutions and ready-to-market options for your business idea

State-of-the-art technologies, cutting-edge machinery, and the latest equipment are available at the **2 production facilities** located in Southern Italy, covering an area of **over 6000 square meters**. This space enables the continuous implementation of **new production lines** in response to the needs of our clients.

Furthermore, Alsa Lab is committed to minimizing its **environmental impact** by adopting **sustainable production** practices and utilizing **renewable energy sources**. The company places a strong emphasis on **waste management** and reducing CO2 emissions with the aim of making a positive influence on local communities and the surrounding.

2

manufacturing
facilities

23+

production
lines

900+

SKUs
in portfolio

6000

sqm of
surface

GMP AND CERTIFICATIONS

Quality Management





READY-TO-MARKET Products

Alsa Lab boasts a significant **portfolio of market-ready products**, including supplements, medical devices, foods for special medical purposes, and cosmetics. This provides a quick and practical response to industry demands.

PRIVATE Label

The company offers a wide range of personalized solutions to create **tailor-made products**. The goal is to bring the client's ideas to life in a tangible product, always meeting the technical standards of quality.



ALSA LAB METHOD: SPEED AND DYNAMISM

From Idea to Finished Product, a Journey of Excellence

Alsa Lab supports the customer in bringing their business idea to fruition, **providing clear, quick, and efficient responses** and involving them throughout the entire project. Additionally, Alsa Lab offers a wide range of **customized solutions** tailored to the specific needs of the customer, always ensuring a high level of quality and professionalism.

Thanks to the extensive experience and **expertise of the team**, Alsa Lab can tackle complex challenges and devise innovative solutions to help grow the client's business. A collaborative approach and **attention to detail** are the core values of Alsa Lab, which consistently strives to exceed its partners' expectations.

Idea

01

Design

Goal sharing.
Project study based on received inputs.
Evaluation of the request for formulation, target, and use through constant feedback with the client.

02

Formulation

Development alongside the customer.
Preparation of a sample for quality control, product stability testing, and selection of potential claims.
Sharing and approval by the client.

03

Packaging & Graphics

Research and selection of primary and secondary packaging suitable for the project.
Choice and configuration of graphic design to match the taste and requirements.
Development of graphic elements and assistance in selecting the printing or labeling type.



04

Regulatory Affairs

Assistance in preparing textual content (INCI, ingredients, claimed benefits) and pictograms in compliance with legal requirements. Support in technical documentation for marketing (Product Information File, Technical Dossier, Notifications).

05

Production

Production in accordance with the company's quality management system that ensures safety at all stages of development.

06

Logistic Network

International logistic support with ongoing assistance during the product shipping phase to all regions of the world, through a reliable distribution network and continuous tracking.

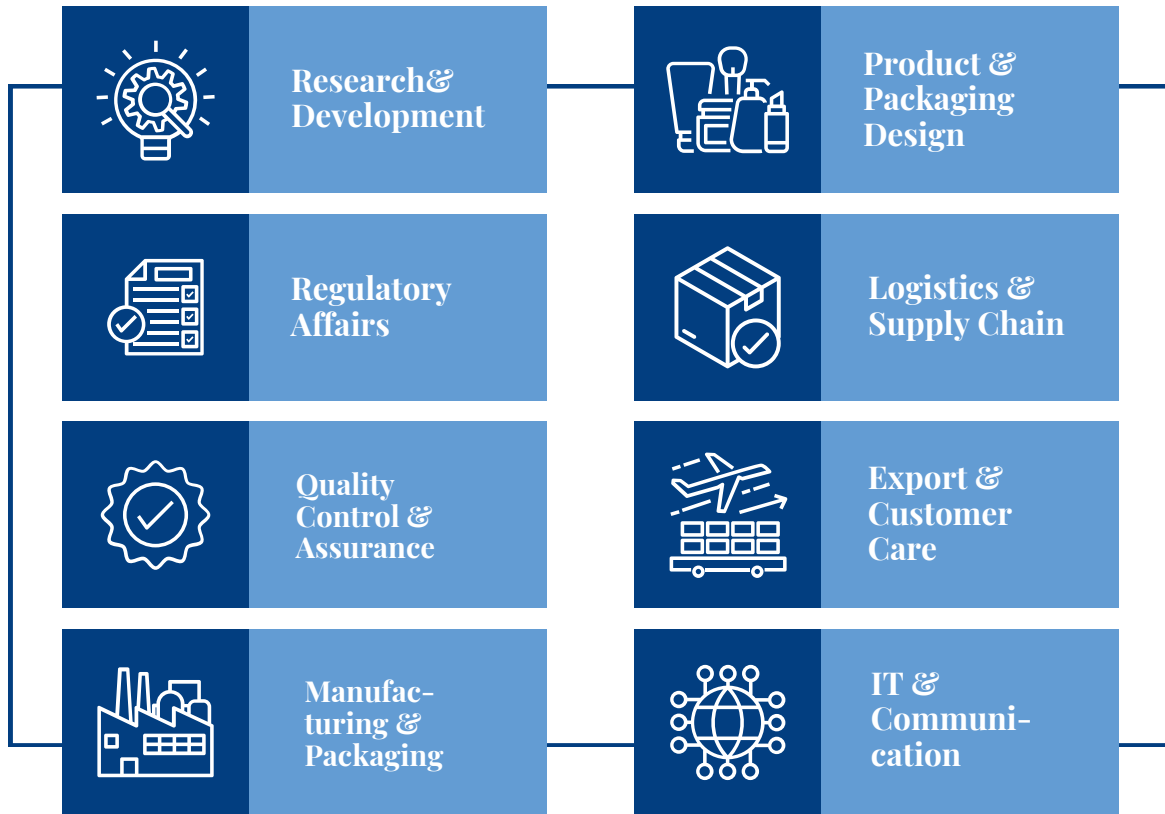
Product

DEPARTMENTS & TEAMS

One team, our strength

The synergy among all Alsa Lab departments is the valuable plus that enables us to achieve excellent results quickly and effectively. Adherence to high **professional standards** and **best practices** helps us attain significant goals, fostering growth in a structured work environment with a forward-looking vision.

Every team member contributes to the company's success by adding their unique value to achieve ambitious goals, transforming **initiative**, **problem-solving skills**, and **creative thinking** into something truly unique.





SUPPLEMENTS AND FSMPS

*The innovation of our laboratories
serving the well-being of all*

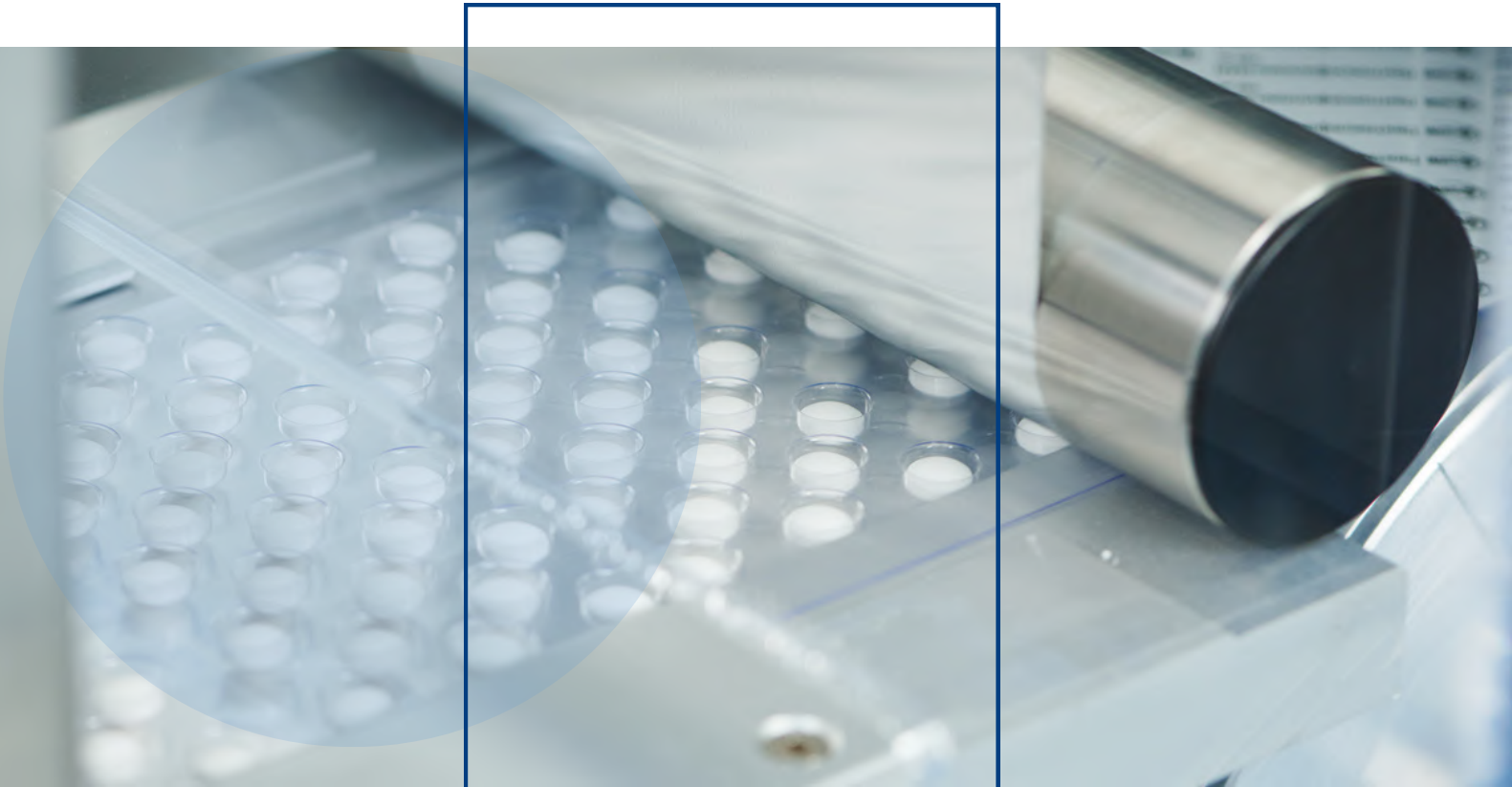
Every year, Alsa Lab invests in **numerous research activities** aimed at developing countless innovations and elements that are in line with the **nutraceutical market**.

The products within the offered range are **carefully studied and evaluated**, respecting both customer demands and regulatory suitability.

The ongoing search for **new functional ingredients, innovative packaging methods**, and the team's continuous pursuit of modernization have led Alsa Lab to integrate the **stick-pack production line**, which has become the true core business today. This packaging method is increasingly in demand due to its practical and fast use, preserving the active ingredients within the formulation.

Dosage Forms

Tablets
Capsules
Emulsions
Powders
Granules
Syrups
Liquids



BROWSE OUR
CATALOG FOR
READY-TO-MARKET
FORMULAS

CERTIFICATIONS Supplements and FSMPs



COSMETICS

Creating customized, innovative cosmetics for your brand

Rich formulations based on **cutting-edge raw materials and actives**. The extensive range of packaging with refined design, paying attention to details and ease of use, is a strong point in the development of the cosmetic project. Equally important is the commitment to the selection of ingredients for having the products officially recognized as **organic and natural cosmetics**.

Alsa Lab offers a range of treatments for **skin care**, **hair care**, and **body care**, catering to both **high-end cosmetics** and artisanal craftsmanship as well as everyday products for personal hygiene and care. Our products are suitable for adults, with specific lines for children and childcare. We handle both **large** and **small initial production batches** with expertise.

Types of formulations

- Gels
- Creams
- Oils
- Butters
- Solutions
- Cleansers
- Scrubs
- Serums
- Sprays
- Pastes



BROWSE OUR
CATALOG FOR
READY-TO-MARKET
FORMULAS

CERTIFICATIONS Cosmetics



MEDICAL DEVICES

A qualified partner to manage the entire production of MDs

The complex field of medical devices is constantly evolving, and it is crucial to stay up to date. Alsa Lab ensures the necessary **safety** and attention from the earliest stages of product development to guide the customer in such a rigorous industry.

The in-house **Regulatory Affairs Department** guide the customer through the complex ecosystem of **quality and regulatory standards**.

For **efficient results** and **ongoing assistance**.

Medical Device Categories

Vaginal Douches
Vaginal Ovules
Rectal Suppositories
Nasal Sprays
Oral Sprays
Emulgels
Gels
Creams
Pastes
Ointments



BROWSE OUR
CATALOG FOR
READY-TO-MARKET
FORMULAS

CERTIFICATIONS Medical Devices

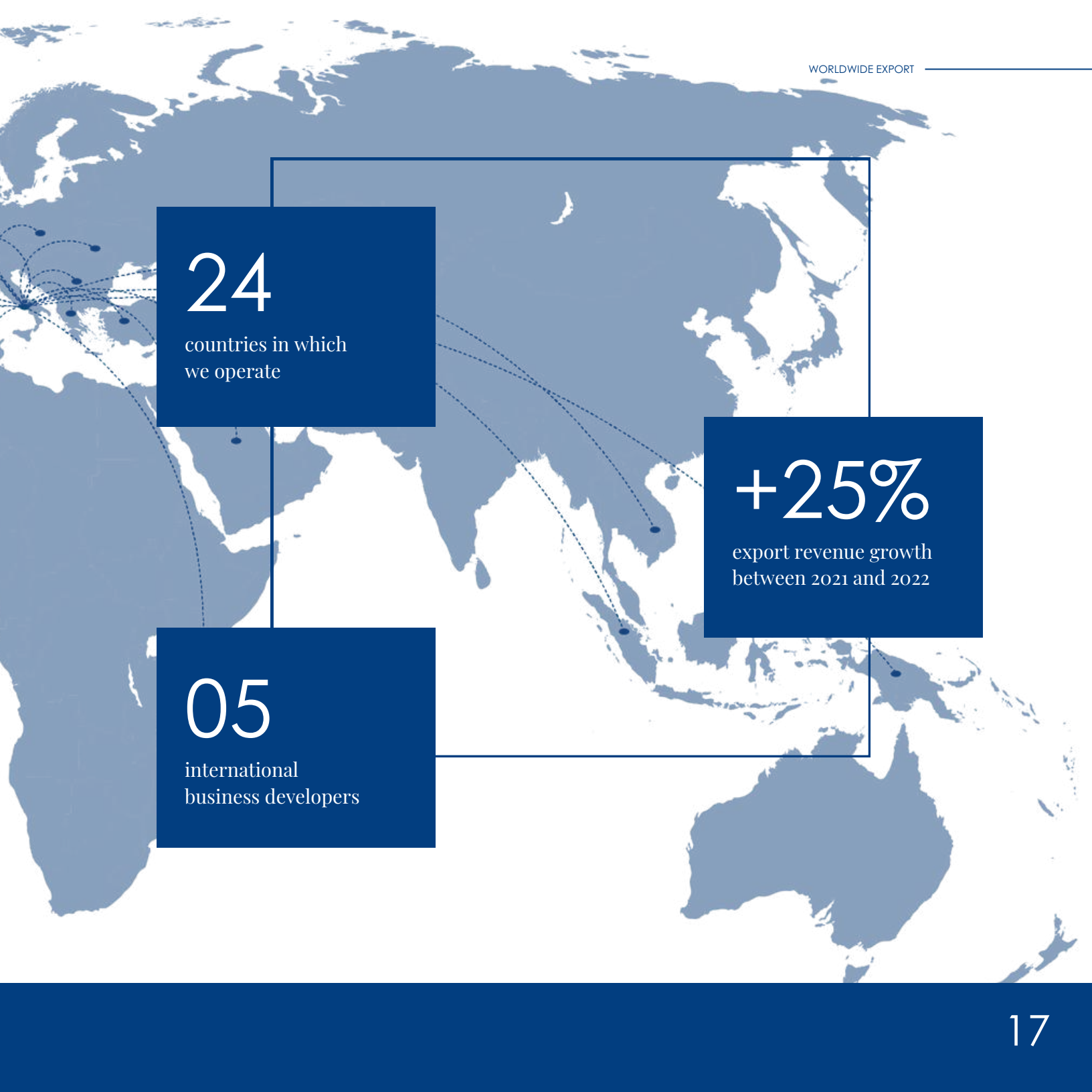


WORLDWIDE EXPORT

Alsa Lab is closer than you think

In recent years, Alsa Lab has embarked on a journey around the world, which has materialized with the presence of its products in numerous countries. It has established **various collaborations with leading distribution companies** worldwide, providing export support to its clients.

Today, Alsa Lab continues to look ahead, investing in research and development to provide increasingly effective and safe products, meeting the needs of an **ever-evolving market**.



24

countries in which
we operate

+25%

export revenue growth
between 2021 and 2022

05

international
business developers

RESPONSIBLE COMMITMENT

Our commitment for a sustainable future

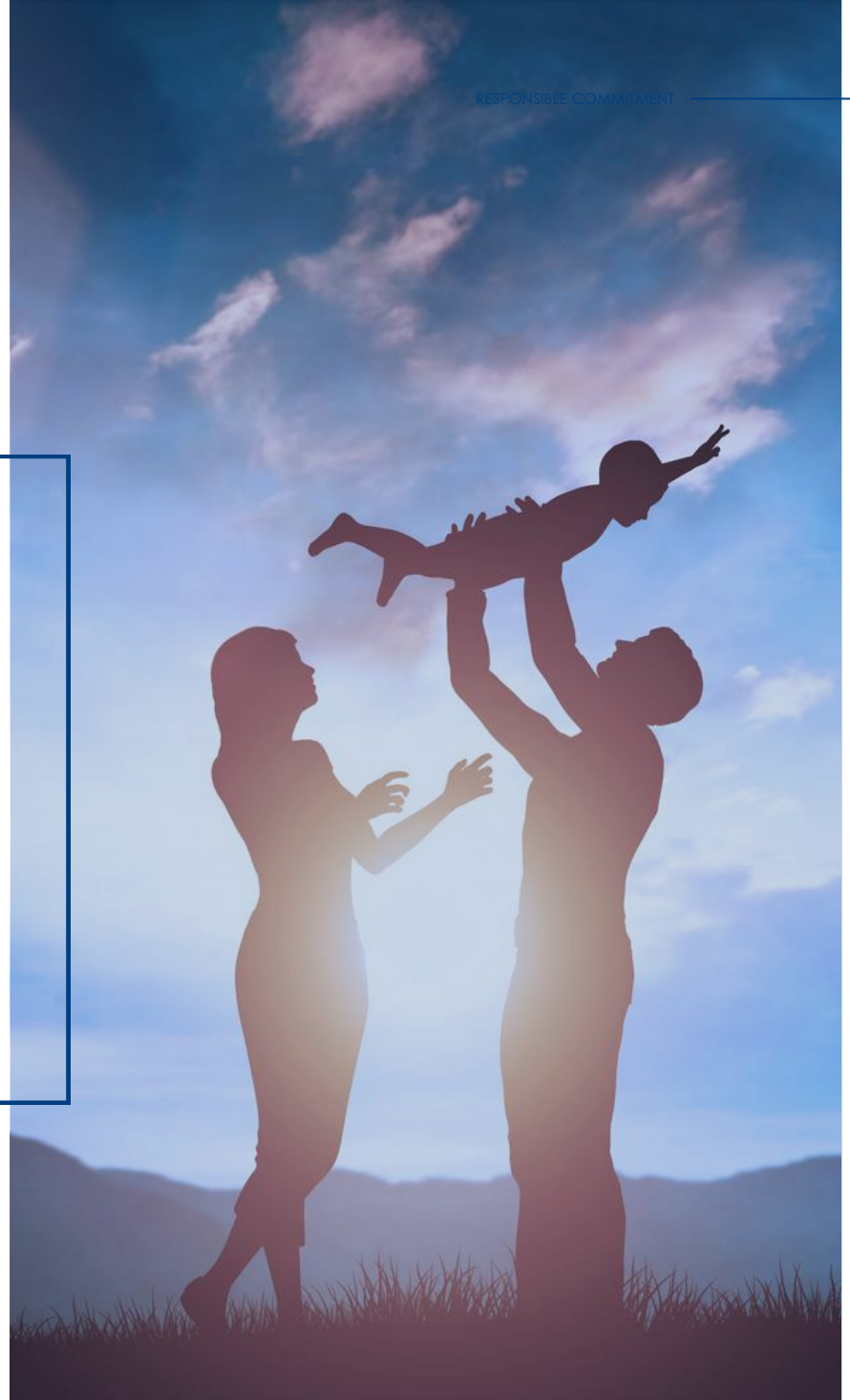
Alsa Lab has always operated with a sense of extended responsibility, aiming to create a positive impact that goes beyond profit, touching the lives of stakeholders and the environment. In 2021, this vision materialized in the modification of the bylaws and the adoption of an action plan to meet the **ESG (Environmental, Social, and Governance) standards**, key criteria for sustainability recognized at the European level.

This journey towards ESG standards demonstrates Alsa Lab's commitment to **operational excellence**, **responsible innovation**, and **sustainability**, aspects that are increasingly recognized and valued by the market and society. In this way, Alsa Lab stands out in the corporate landscape not only for the **high quality of its products** but also for its significant contribution to building a more environmentally-conscious and inclusive future.



“Today is only one day in all the days that will ever be. But what will happen in all the other days that ever come can depend on what you do today. It’s been that way so many times.”

— Ernest Hemingway





LEARN MORE
ABOUT US



alsalab.it



info@alsalab.it



+390817406004



Alsa Lab Srl Società Benefit - Consorzio Fracta Labor Lotto 25 80027, Frattamaggiore (NA) - Italy **VAT number** 06896511216
Version 2024.02 - Alsa Lab S.r.l. Società Benefit